

# **Exam 000-743 study material**

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## **Free 000-743 Exam Preparation Questions**

**Exam 000-743: IBM Storage Sales, Version 7**

**Question: 1**

When an organization is assessing their disaster recovery plans, what is the most critical factor the company should consider?

- A. The availability of a recovery site during the disaster
- B. The availability and integrity of data after the disaster occurs
- C. The availability of a standby server during the disaster
- D. The availability of network communications after the disaster occurs

**Answer: B**

**Question: 2**

A customer is going to implement a write-intensive application using IBM TotalStorage DS4800. The customer cannot have a single point of failure. Which of the following solutions, when implemented, would provide the greatest performance?

- A. A RAID-0 solution
- B. A RAID-10 solution
- C. A RAID-3 solution
- D. A RAID-5 solution

**Answer: B**

**Question: 3**

A customer has a 10 TB production DB2 database. Growth is 50% per year. The current storage is an IBM TotalStorage DS4800. Much of the database data quickly becomes reference information that is not frequently being accessed. The database has become quite large and performance is degrading. The customer would like a solution that automatically extracts the infrequently accessed data from the database and moves it to a less expensive disk. Which of the following would provide the best solution?

- A. Add a new IBM TotalStorage DS4100 with Tivoli Productivity Center for Data.
- B. Add a new IBM TotalStorage DS4300 with Turbo feature using SATA Drives and Veritas Enterprise Vault.
- C. Add SATA Drives to the existing DS4800 with IBM DB2 CommonStore.
- D. Add IBM TotalStorage DS4300 with Turbo feature using SATA Drives and IBM Tivoli Storage Manager Space Manager.

**Answer: C**

**Question: 4**

A customer currently has a Microsoft Windows, Intel based Linux and IBM eServer iSeries environment. The iSeries server runs both OS/400 and Linux in discrete partitions (LPARs), with dedicated internal storage supporting the OS/400 instance. They want to share files across the Windows and Linux operating systems. Which of the following offerings meets the customer's requirements?

- A. IBM TotalStorage DS6800
- B. IBM TotalStorage DS4800
- C. IBM TotalStorage DS8300 with Partitioning Support
- D. IBM TotalStorage N Series 3700

**Answer: D**

**Question: 5**

Which of the following will an EMC sales representative most likely use as an advantage over the IBM System Storage DR550?

- A. Centera has modular, open components that can be customized for a customer's environment.
- B. Centera is a single-vendor solution for regulatory compliance including hardware, software and

services.

- C. Centera has the largest install base for data retention products.
- D. Centera adds storage without adding processing power.

**Answer: C**

**Question: 6**

Which of the following is the claimed advantage of the STK L5500 with LTO drives over the IBM TotalStorage UltraScalable Tape Library (3584)?

- A. It supports spans across the mainframe and UNIX environments
- B. It provides the most tape mounts per hour
- C. It has no single point of failure
- D. It provides multiple library scalability

**Answer: D**

**Question: 7**

Which of the following is the ADIC Scalar i2000 Tape Library's major advantage over the IBM TotalStorage UltraScalable Tape Library (3584)?

- A. Smaller footprint
- B. Utilizes LTO-3 drives
- C. Higher capacity
- D. Partitioning

**Answer: A**

**Question: 8**

The IBM TotalStorage N3700 is less susceptible to software hacking than other Windows-based offerings for which of the following reasons?

- A. It has WAFL
- B. It has Data ONTAP
- C. It has SecureShare
- D. It supports Kerberos and CHAP

**Answer: B**

**Question: 9**

A customer has the following environment: 21 AIX servers ? Three Sun servers An IBM TotalStorage Enterprise Storage Server (ESS) 800 with 8 TB An HDS 9900 Lightning with 6 TB Two SAN switches and Legato backing up to an ADIC DLT library with four DLT drives The customer has indicated that resource consolidation and single point of storage management are critical. EMC has proposed a CX700 with 20 TB of disk, and a Centera with 20 TB. Which of the following is the best TotalStorage solution to accomplish the customer's goals?

- A. Propose an IBM TotalStorage DS4500 Storage Server with 20 TB of disk and an LTO3 library with four drives.
- B. Propose an IBM TotalStorage DS8100 with 20 TB of disk, IBM Tivoli Storage Manager and an LTO3 library with four drives.
- C. Propose an IBM Total Storage DS6800 with 12TB of disk, IBM Tivoli Storage Manager, and an LTO3 library with four drives.
- D. Propose an IBM SVC cluster, IBM Tivoli Storage Manager, and an LTO3 library with four drives

**Answer: D**

**Question: 10**

Which of the following features is an IBM advantage when comparing the STK Virtual Storage Manager (VSM) to the IBM TotalStorage Virtual Tape Server (VTS)?

- A. Automatic tape reclamation
- B. Disk and tape (physical) storage included in same frame
- C. 3490E tape volume emulation
- D. Throughput

**Answer: D**

**Question: 11**

According to the Gartner Group, which vendor is the market leader in storage software?

- A. EMC
- B. IBM
- C. HDS
- D. Sun

**Answer: A**

**Question: 12**

Which of the following differentiates the IBM System Storage DS8300 from the EMC DMX2000?

- A. LUN Virtualization
- B. Internal Storage Partitioning
- C. 4 Gb Fibre Channel Host Attachment
- D. FC-based disk drives

**Answer: B**

**Question: 13**

Which of the following data retention solutions is considered to be the market share leader?

- A. HP RISS
- B. IBM System Storage DR550
- C. EMC Centera
- D. Sun 6920

**Answer: C**

**Question: 14**

Which of the following features of Tivoli Storage Manager Enterprise Edition helps distinguish it from the competition?

- A. LAN-free backups
- B. Disk as a backup storage pool
- C. Bare metal restore in a Microsoft Windows environment
- D. Inclusion of Disaster Recovery planning module at no charge

**Answer: D**

**Question: 15**

Which of the following implements "in-band" storage virtualization technology via an appliance?

- A. HDS (Tagmstore)
- B. IBM (SAN File System)
- C. EMC (Invista)
- D. IBM (SAN Volume Controller)

**Answer: D**

**Question: 16**

A storage sales specialist has been assigned a new account that favors EMC storage in a mixed Storage environment. The Chief Information Officer favors EMC, but some of the staff is dissatisfied with EMC's products, due to their frustrations managing EMC equipment in a mixed environment. The only point of entry is the dissatisfied employees group. Which of the following is the best strategy for the storage sales specialist to use?

- A. Explain the benefits of the DS4800
- B. Advise them that the CLARiiON line is aging and not delivering high customer value
- C. Explain the benefits of SVC compared to Invista
- D. Suggest they make their next EMC purchase via IBM Global Finance

**Answer: C**

**Question: 17**

Which of the following competitors offers customers the ability to define more tape volumes than the physically installed capacity?

- A. Sony
- B. HDS
- C. Sun/STK
- D. Quantum

**Answer: C**

**Question: 18**

Which of the following IBM products would be recommended to compete with the EMC CX700?

- A. IBM TotalStorage DS4100
- B. IBM TotalStorage DS4300
- C. IBM TotalStorage DS4800
- D. IBM TotalStorage DS8100

**Answer: C**

**Question: 19**

Which of the following features differentiates IBM Tivoli Storage Manager from Veritas NetBackup?

- A. Automated tape reclamation
- B. Central point of management
- C. Broad platform support
- D. LAN-free backups

**Answer: A**

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