

# **Exam 000-427 study material**

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## **Free 000-427 Exam Preparation Questions**

**Exam 000-427: IBM System z Solution Sales V3**

**Question: 1**

A customer needs an upgrade from a 3 CP z9 to a 4 CP z10. Which of the following tools would a System z Sales Specialist use to create the machine specifications?

- A. eConfig
- B. Sales Playbook
- C. CP3000
- D. IBMLink

**Answer: A**

**Question: 2**

Which of the following is an additional major benefit of a GDPS over a Parallel Sysplex?

- A. Additional software aggregation benefits
- B. Automation for application failover
- C. Recovery point objective
- D. Enhanced data sharing

**Answer: B**

**Question: 3**

An installed back level zSeries customer is migrating to a use z9 EC server. They are concerned about the number of PCI-X cryptographic adapters available. Which of the following is the maximum number available?

- A. 16
- B. 8
- C. 48
- D. 336

**Answer: A**

**Question: 4**

The OSA-ICC is most similar in function to which of the following devices?

- A. 2074 Console Support Controller
- B. 2029 (DWDM) Dense Wavelength Division Multiplexer
- C. ESCON Director
- D. 37XX Communications Controller

**Answer: A**

**Question: 5**

Which of the following software pricing models would be most suitable for the operating system when running SAP R/3 on a dedicated IBM System z?

- A. EWLC
- B. NALC
- C. PSLC
- D. VWLC

**Answer: B**

**Question: 6**

Which of the following includes major components needed to place an IBM System z into a Parallel Sysplex clustered environment?

- A. A coupling director, two z/OS partitions, a sysplex timer and coupling connectors
- B. A coupling director, a z/OS and a VSE partition, a sysplex timer and coupling links

- C. A coupling facility, a z/OS and an AIX partition, a sysplex timer and coupling connectors
- D. A coupling facility, two z/OS partitions, a sysplex timer and coupling links

**Answer: D**

**Question: 7**

A Sun customer has recently experienced several critical processor failures. When replacing the processors, the customer was not able to recreate the problem. Which of the following System z RAS features should the sales representative emphasize during the sales call?

- A. Chipkill Memory
- B. Service Processor
- C. Lightpath Diagnostics
- D. First Failure Data Capture

**Answer: D**

**Question: 8**

If a customer wants to install a new release of z/OS and has little or no systems programming staff, which of the following could the customer consider as an alternative?

- A. z/OS Express Services
- B. UDB Migration Services
- C. Systems programming services
- D. Custom Pack

**Answer: C**

**Question: 9**

What are the currently supported FICON Directors on a IBM System z?

- A. CNT (INRANGE), McData and IBM TotalStorage Director
- B. CNT (INRANGE) and McData only
- C. IBM TotalStorage Director only
- D. McData only

**Answer: A**

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