

# **Exam 000-331 study material**

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## **Free 000-331 Exam Preparation Questions**

**Exam 000-331**: Power Systems Sales for AIX and Linux

**Question: 1**

A customer is concerned that if several systems are consolidated on a single Power Systems server, the administration costs will not go down. Which virtualization feature should be discussed to minimize this concern?

- A. Virtual LAN (VLAN)
- B. Virtual I/O Server (VIOS)
- C. Dynamic Logical Partition (DLPAR)
- D. Simultaneous Multi-threading (SMT)

**Answer: C**

**Question: 2**

An IBM client executive is jointly calling on a customer with a local business partner. The business partner participates in most IBM programs. The customer has asked to try the product before committing to a purchase. What is the easiest approach to meet the customer request?

- A. Provide a loaner system
- B. Visit the IBM Benchmark Center
- C. Visit IBM Executive briefing center
- D. Visit the business partner innovation center

**Answer: D**

**Question: 3**

To size servers for a competitive SAP opportunity, which of the following should be involved?

- A. Techline and ATS
- B. Techline and Competeline
- C. Competeline and Migration factory
- D. Rapid Porting and Migration factory

**Answer: B**

**Question: 4**

IBM Power technology is not only in Power Systems servers but also provides the intelligence to IBM Storage subsystems. Which IBM Storage subsystem model uses the PowerPC 750?

- A. DS4800
- B. DS6800
- C. DS8100
- D. DS8300

**Answer: B**

**Question: 5**

A company going through business recovery is refreshing non-IBM servers. What is the most complete selling point to replace the existing servers with the new generation of Power Systems servers?

- A. Virtualization features
- B. Industry leading performance
- C. Improved total cost of ownership
- D. Ability to run multiple operating systems

**Answer: C**

**Question: 6**

Which of the following are the correct IVE connectivity options for Power Systems 520, 550, and 570?

- A. 1X 1Gb, 4X 10Gb, and 4X 1Gb
- B. 2X 1Gb, 4X 10Gb, and 1X 1Gb
- C. 2X 1Gb, 2X 10Gb, and 4X 1Gb
- D. 1X 10Gb, 4X 10Gb, and 1X 1Gb

**Answer: C**

**Question: 7**

A Power Systems sales representative has a meeting with the I/S Director of a large company with twenty HP Superdome systems. They plan to move their applications to IBM POWER6 servers and have ample budget. Which of the following is key for the sales representative to identify?

- A. Space requirements
- B. Software requirements
- C. POWER6 energy requirements
- D. Project timing requirements

**Answer: B**

**Question: 8**

An SMB customer has been running many small applications on separate older POWER5 servers. They have been reluctant but have agreed to try Virtualization with two applications as a test. Which PowerVM offering meets this need?

- A. Lx86
- B. Express Edition
- C. Standard Edition
- D. AIX 6 Workload Manager

**Answer: B**

**Question: 9**

A POWER6 server customer plans to implement 2 micro partitions (one Linux, one AIX) to be managed by an existing HMC on a 520 server. Which of the following is the minimum version of PowerVM Editions to meet this need?

- A. Entry
- B. Express
- C. Standard
- D. Enterprise

**Answer: C**

**Question: 10**

A healthcare claims office is consolidating 16 older POWER5 servers into Power Systems LPARs. The sizing team determined each LPAR requires one POWER6 CPU 4.7Ghz, 2GB of memory, and two PCIe adapters. Which of the following systems meets this need?

- A. One p570
- B. Two p550s
- C. Six JS22s in a BladeCenter S
- D. Six JS12s in a BladeCenter H

**Answer: A**

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